BABSON COLLEGE 231 FOREST ST.

BABSON PARK, MA 02457-0310

PHONE (781) 239 5549 • E-MAIL MMAJBOURI@BABSON.EDU HTTP://FACULTY.BABSON.EDU/MMAJBOURI/

MAHDI MAJBOURI

Personal Information: US Citizen

Fields

Development Economics, Labor Economics, Applied Econometrics

Education

Ph.D. in Economics, August 2010

University of Southern California

Los Angeles, CA

Thesis Title: "Against the Wind: Essays on Labor Force Participation of Women in Iran"

Master of Business Administration, August 2004

Sharif University of Technology

Tehran, Iran

B.S. in Mechanical Engineering, September 2002

Sharif University of Technology

Tehran, Iran

Work Experience

Babson College, Wellesley, MA

Associate Professor, Economics Division

Associate Professor, Economics Division

Sept. 2017 – present
Sept. 2010 – Sept. 2017

University of Southern California, Los Angeles, CA

Research Assistant

for John Strauss, Department of Economics
for Arthur Auerbach, Department of Political Science

Teaching Assistant, Department of Economics

May 2006 – Sept. 2007

Jan. 2006 – Dec. 2006

Sept. 2005 – May 2008

Economic Development and Cultural Change, Los Angeles, CA

Editorial Assistant for this Scholarly Journal

Sept. 2007 – Sept. 2008

Teaching Experience

Babson College, Wellesley, MA

Fall 2010 - Summer 2012, Spring 2018 Principles of Microeconomics Business and Economic Policy in Developing Countries Falls of 2010 to 2017 Undergraduate Managerial Economics Springs of 2011 to 2014 **Econometrics** Fall 2014 Fall 2012 - Fall 2018 Managerial Economics for MBA Evening Program Managerial Economics for Blended (online) MBA Program Summer of 2013, 15, 16, & 18 Topics in Economics for the Master of Science in Management Spring 2015 Economics of the Firm for the Master of Science in Management Spring 2016

University of Southern California, Los Angeles, CA

Graduate Courses (TA): Financial Markets II, Applied Econometrics

Undergraduate Courses (TA): International Finance, Introduction to Econometrics,

Economics of Law, The World Economy, Principles of

Microeconomics

Published Articles in Peer-Reviewed Journals and Books

Development Economics:

- 01 "Twins, Family Size, and Female Labor Force Participation in Iran," *Applied Economics* (forthcoming; first online DOI: 10.1080/00036846.2018.1497853: 2018). (Impact factor: 0.750; ABDC A-ranked journal)
- 02 "Estimating a Model of Settlement Bargaining in the World Trade Organization," with Mostafa Beshkar, In Zissimos, Ben (Ed.), *The WTO and Economic Development*, forthcoming at MIT Press, https://mitpress.mit.edu/books/wto-and-economic-development (the content of the book is temporarily available here.)
- 03 "Iran's Multi-ethnic Mosaic: A 23-Year Perspective," with Sanaz Fesharaki, Social Indicators Research (forthcoming; first online: 2017). (Impact factor: 1.648; ABDC A-ranked journal)
- 04 "Income Mobility and the Arab Spring: The Case of Egypt and Jordan," Applied Economics Letters (2017), 24(15): 1070-1074. (Impact factor: 0.504; ABDC B-ranked journal)
- 05 "Oil, Laws, and Female Labor Force Participation," International Advances in Economic Research (2017), 23(1): 91-106 (Acceptance rate: 10-20%; source: Cabell's)
- 06 "Oil and Entrepreneurship," Energy Policy (2016), Vol. 94: 10-15. (Impact factor: 4.04; ABDC Aranked journal)
- 07 "Against the Wind: Labor Force Participation of Women and Economic Instability in Iran," Feminist Economics (2016), 22(4): 31-53. (Impact factor: 1.419; ABDC A-ranked journal)
- 08 "Female Labor Force Participation in Iran: A Structural Analysis," Review of Middle East Economics and Finance (2015), 11(1): 1-24. (Acceptance rate: 15-20%; source: Cabell's)
- 09 "Calculating the Income Counterfactuals for Oil Producing Countries of the MENA Region," Resources Policy (2015), 44: 47-56. (Impact factor: 2.695; ABDC B-ranked journal)
- 10 "Mobility and Poverty Dynamics in Iran: Evidence from the 1992-1995 Panel Survey," with Djavad Salehi-Isfahani, The Quarterly Review of Economics and Finance (2013), Vol. 53 No. 3. (SN Impact factor: 0.904)
- 11 "Private Sector Industrialization in China: Evidence from Wenzhou," with John Strauss, Edward Y. Qian, Minggao Shen, Dong Liu, Qi Sun, and Qianfan Ying, in Community, Market and State in Development, editors Keijiro Otsuka and Kaliappa Kalirajan, Palgrave-McMillan Publishing, (December 2010).

Pedagogy:

12 "Start Your Class With A 'What Do You Know?' Survey." In (Eds.) Victoria L. Crittenden, Kathryn Esper, Nathan Karst, and Rosa Slegers. Evolving Entrepreneurial Education: Innovation in the Babson Classroom (2015). New York, NY: Emerald Publishing Ltd. pp. 365-374.

Finance (earlier work):

13 "The Monetary Policy Risks of Hospitality Stocks," with Levon Goukasian and Qingzhong Ma, Cornell Hospitality Quarterly (2012), Vol. 53 No. 4, 339-346. (Impact factor: 2.06; ABDC Aranked journal)

Published Articles in Peer-Reviewed Journals and Books (continued)

14 "<u>The Reaction of Real-Estate-Related Industries to the Monetary Policy Actions</u>", with Levon Goukasian, *Real Estate Economics* (2010), Vol. 38 No.2, 355-398. (**Impact factor: 1.103; ABDC A-ranked journal**)

Published Articles in Editor-Reviewed Journals

01 "Children and Mother's Participation in MENA," Topics in Middle Eastern and North African Economies (2016), Volume 18, No. 1. (Indexed in EconLit – American Economic Assoc.)

Institutional Publications and Encyclopedia Entries

- 01 "2017 Global Entrepreneurship Monitor US Report," with Julian Lange, Abdul Ali, Candida Brush, Andrew C. Corbett, Donna J. Kelley, and Philip H. Kim, Babson College, forthcoming in 2019.
- 02 "Global Entrepreneurship Monitor 2017/2016 Women's Entrepreneurship Report," with Donna J. Kelley, Abdul Ali, Benjamin S. Baumer, Candida Brush, Patricia G. Greene, Mahnaz Mahdavi, Marcia Cole, Monica Dean, René Heavlow, Babson College and Smith College, August 2017.
- 03 "2016 Global Entrepreneurship Monitor US Report," with Donna J. Kelley, Abdul Ali, Candida Brush, Andrew C. Corbett, Philip H. Kim, Babson College, August 2017.
- 04 "2015 Global Entrepreneurship Monitor US Report," with Donna J. Kelley, Abdul Ali, Candida Brush, Andrew C. Corbett, Caroline Daniels, Philip H. Kim, Thomas Lyons, and Edward J. Rogoff, Babson College and Baruch College, August 2016.
- 05 "2014 Global Entrepreneurship Monitor US Report," with Donna J. Kelley, Abdul Ali, Candida Brush, Andrew C. Corbett, Caroline Daniels, Philip H. Kim, Thomas Lyons, and Edward J. Rogoff, Babson College and Baruch College, September 2015.
- 06 "2013 Global Entrepreneurship Monitor US Report," with Donna J. Kelley, Abdul Ali, Candida Brush, Andrew C. Corbett, Thomas Lyons, and Edward J. Rogoff, Babson College and Baruch College, May 2014.
- 07 "2012 Global Entrepreneurship Monitor US Report," with Donna J. Kelley, Abdul Ali, Candida Brush, Andrew C. Corbett, and Edward J. Rogoff, Babson College and Baruch College, May 2013.
- 08 "2011 Global Entrepreneurship Monitor US Report," with Donna J. Kelley, Abdul Ali, Candida Brush, Andrew C. Corbett, Diana Hechavarría, and Edward J. Rogoff, Babson College and Baruch College, November 2012.
- 09 "Who Pays? Out-of-Pocket Health Spending and Equity Implications in the Middle East and North Africa", with Heba Elgazzar, Firas Raad, Chokri Arfa, Awad Mataria, Nisreen Salti, Jad Chaaban, Djavad Salehi-Isfahani, and Sanaz Fesharaki, November 2010. Health, Nutrition and Population (HNP) discussion paper; World Bank, Washington, DC. License: CC BY 3.0 IGO.
- 10 "Risk Aversion" entry in *Wiley Encyclopedia of Management, 3rd. edition*, edited by Cary L. Cooper, Volume editor: Robert McAuliffe, John Wiley and Sons, November 2014.

Institutional Publications and Encyclopedia Entries (continued)

- 11 "Risk Neutrality" entry in *Wiley Encyclopedia of Management, 3rd. edition*, edited by Cary L. Cooper, Volume editor: Robert McAuliffe, John Wiley and Sons, November 2014.
- 12 "Risk Premium" entry in *Wiley Encyclopedia of Management, 3rd. edition*, edited by Cary L. Cooper, Volume editor: Robert McAuliffe, John Wiley and Sons, November 2014.

Published Articles in the Media

- 01 "Against the Wind: Labor Force Participation of Women and Economic Instability in Iran," Feminist Economics Research Note (FERN). 2016. [This is the summary of the published article in Feminist Economics.]
- 02 "Waste of Labor Force," a panel with Dr. Saeed Eslami Bidgoli on Economic Inefficiencies of Conscription. *Tejarat-e-Farda (The Business of Tomorrow a weekly Periodical)*, Tehran, Iran. In Persian. published on June 5, 2016, accessible online here.
- 03 "A Tested Policy," *Donya-ye-Eghtesad (The Economic World a daily economic newspaper)*, Tehran, Iran. In Persian. published on Feb. 20, 2013, accessible online <u>here</u>.

Working Papers (under review)

- 01 "<u>Sir! I'd Rather Go to School, Sir!</u>" presented at the World Bank (link to the <u>Video</u> of the presentation); IZA Discussion Papers No. 10787.
- 02 "Fertility and the Puzzle of Female Employment in the Middle East"; under journal review

Work in Progress

- 01 "The Power of Demand: A Natural Experiment in Higher Education"
- 02 "The Impact of Leadership on Female Authorship: Evidence from Two Neurology Journals"
- 03 "Counting Lipsticks: Accounting for Preferences"
- 04 "A Course on Global Poverty for Business Undergraduates"

Honors and Awards

Olin Graduate School of Business Excellence in Service Award

2018

Babson College, Olin Graduate School of Business

Babson Small Research Grant Award (\$2500)

August 2016

Babson College, Wellesley, MA

United Nations University-WIDER Horizontal Inequality Project (\$6000)

October 2016

United Nations University-WIDER, joint with Sanaz Fesharaki

ERF Paper Publication Award (\$1000)

October 2016

Economic Research Forum – for the paper entitled "Income Mobility and the Arab Spring..."

ERF Paper Publication Award (\$1000)

January 2015

Economic Research Forum – for the paper entitled "Calculating Income Counterfactuals..."

Honors and Awards (continued)

Ibn Khaldun Prize for the Best Paper in 2013 January 2014 Middle East Economic Association Babson Summer Research Fund (\$10,000) Summer 2013 Babson College, Wellesley, MA Babson Summer Research Fund (\$10,000) Summer 2012 Babson College, Wellesley, MA Babson Glavin Council of Chairs Research Fund (\$7,500) Summer 2011 Babson College, Wellesley, MA Wallis Annenberg Fellowship for Research on Women (\$25,000) June 2009 – May 2010 USC, Los Angeles, CA Center for Excellence in Teaching - Teaching Assistant Fellow Fall 2007 - Winter 2009 USC Center for Excellence in Teaching, Los Angeles, CA US-China Institute Summer Fieldwork Grant (\$2,000) Summer 2007 USC US-China Institute, Los Angeles, CA Graduate Merit Fellowship (up to \$23,000 per year) Fall 2004 - May 2009 Graduate School, University of Southern California, Los Angeles, CA **Outstanding Student Award** 2002 - 2004 Graduate School of Business and Economics, Sharif University of Technology, Tehran, Iran.

Presentations

resentations	
"Eliminating Supply: A Natural Experiment in Higher Education" Ma 25th Economic Research Forum, Kuwait (travel exp. funded by ERF)	arch 10-12, 2019
"Eliminating Supply: A Natural Experiment in Higher Education" Nove 3rd RIEME Conference, Sorbonne, Paris, France (travel exp. funded by Babson)	ember 5-7, 2018
"Eliminating Supply: A Natural Experiment in Higher Education" O UMass Lowell Economics Dept., Lowell, MA (travel exp. paid by UMass Lowell)	October 10, 2018
"Sir! I'd Rather Go to School, Sir!" 24th Economic Research Forum, Cairo, Egypt (travel exp. funded by ERF)	July 8-10, 2018
"Eliminating Supply: A Natural Experiment in Higher Education" A 1st IZA/World Bank/NJD Conference on Jobs and Development, Bogotá, Colo (travel exp. IZA and World Bank-funded)	May 11-12, 2018 ombia
"Eliminating Supply: A Natural Experiment in Higher Education" AEA/MEEA Annual Meeting 2018, Philadelphia, PA (travel exp. self-funded)	January 7, 2018
"Counting Lipsticks: Accounting for Preferences" 92nd WEAI Annual Conference, San Diego, CA (travel exp. funded by Babson)	June 27, 2017
"Sir! I'd Rather Go to School, Sir!" 37th MEEA Annual Meeting, Chicago, IL (travel exp. self-funded)	January 5, 2017
"Sir! I'd Rather Go to School, Sir!" Nov The World Bank, <u>Video</u> of the presentation (travel exp. funded by the World Bank	vember 16, 2016 k)
"Sir! I'd Rather Go to School, Sir!" Septer LACDEV Conference, Vassar College, Poughkeepsie, New York (travel exp. self-	mber 9-10, 2016 -funded)
"Cultural Revolution in Iran: A Natural Experiment in Tertiary Education" Jun. Western Economic Association International 2016, Portland, OR (travel exp. self-	

Presentations (continued)

"Sir! I'd Rather Go to School, Sir!" June 6-7, 2016 United Nations University - WIDER, Helsinki, Finland (travel exp. funded by UNU-WIDER) "Cultural Revolution in Iran: A Natural Experiment in Tertiary Education" April. 20, 2016 Wellesley College Econ Division Brown Bag Lunch, Wellesley College, MA (No funding needed) "Twins, Family Size, and Female Labor Force Participation in Iran" March 19-21, 2016 22nd Economic Research Forum, Cairo, Egypt (travel exp. funded by ERF) "Income Mobility and the Arab Spring: The Case of Egypt and Jordan" March 19-21, 2016 22nd Economic Research Forum, Cairo, Egypt (travel exp. funded by ERF) "Does Having More Children Affect Female Employment in MENA?" January 3-5, 2016 36th MEEA Annual Meetings, San Francisco, CA (travel exp. funded by Babson) "Exemption and Education: Exploiting a Discontinuity in Military Service Law" Nov. 19, 2015 BFRF Research chat, Babson College, MA (No funding needed) "Exemption and Education: Exploiting a Discontinuity in Military Service Law" Oct. 31, 2015 AALIMS conference, Princeton University, NJ (travel exp. funded by AALIMS) July 91-21, 2015 "Estimating a Model of Settlement Bargaining in World Trade Organization" CESifo Workshop on Trade and Development, Venice, Italy (travel exp. funded by CESifo) "Income Mobility and the Arab Spring: The Case of Egypt and Jordan" June 28-July 3, 2015 Western Economic Association International 2015, Honolulu, HI (travel exp. self-funded) February 11, 2015 "Oil, Patriarchy (Laws), and Female Labor Force Participation" Center for Women's Entrepreneurial Leadership, Babson College, MA (No funding needed) "Exemption and Education: Exploiting a Discontinuity in Military Service Law" Sept. 18, 2014 Wellesley College Econ Division Brown Bag Lunch, Wellesley College, MA (No funding needed) "Estimating the Income Counterfactuals for Oil Prod. Countries of MENA" April 24, 2014 Babson Faculty Research Fund, Babson Park, MA (No funding needed) "Estimating the Income Counterfactuals for Oil Prod. Countries of MENA" March 22-24, 2014 20th Economic Research Forum, Egypt, Cairo (travel exp. funded by ERF) "Estimating the Income Counterfactuals for Oil Prod. Countries of MENA" January 7, 2014 ASSA/MEEA 2014, Philadelphia, PA (travel exp. self-funded) "Oil and Female Labor Force Participation" June 24-25, 2013 IIEA 2013, Istanbul, Turkey (travel exp. funded by Babson) "Oil and Entrepreneurship in MENA" June 19-21, 2013 Global Entrepreneurship Monitor Research Conference 2013, Barcelona, Spain (travel exp. is funded by the Entrepreneurship division) "Oil and Female Labor Force Participation" April 5-6, 2013 9th Mid-West International Economic Development Conf., Madison, WI "Oil and Entrepreneurship in MENA" March 18-20, 2013 12th International Middle East Economic Association Conference, Speyer, Germany (travel exp. funded by Speyer University) "Oil and Female Labor Force Participation" March 8-9, 2013 Pacific Development Conference 2013, San Francisco, CA (travel exp. funded by Babson) "Oil and Female Labor Force Participation" June 29 – July 3, 2012 Western Economic Association International 2012, San Francisco, CA (travel exp. funded by Babson)

Presentations (continued)

"Is Regulation Better than Liberalization: Challenge Revisited" ASSA Annual Meeting 2012 – MEEA, Chicago, IL (travel exp. funded by	January 5-8, 2012 Babson)
"Against the Wind: LFP of Women and Economic Instability in Iran" Western Economic Association International 2011, San Diego, CA (travel exp. funded by Babson)	June 29 – July 3, 2011
"Against the Wind: LFP of Women and Economic Instability in Iran" 8th Mid-West International Economic Development Conference, Madison, WI (travel exp. funded by Babson)	April 15-16, 2011
"Against the Wind: LFP of Women and Economic Instability in Iran" ASSA Annual Meeting 2011 – MEEA, Denver, CO (travel exp. funded by	January 6-9, 2011 y Babson)
"Is Regulation Better than Liberalization: Challenge Revisited" Economic Research Forum Conference 2009, Cairo, Egypt	November 7-10, 2009
"Generational Change in FLFP in Iran" Pacific Development Conference 2009, San Francisco, CA	March 14, 2009
"Generational Change in FLFP in Iran" H.A.N.D. Economics Forum, Los Angeles, CA	December 22-24, 2008
"Mobility and Poverty Dynamics in Iran" Conference on Economics of Iran, Urbana-Champagne, Illinois	December 11-13, 2008
"The Reaction of Real-Estate Industries to the Monetary Policy Actions" Western Economic Association International 2008, Sheraton Hotel, Hawa	
"Mobility and Poverty Dynamics in Iran" Pacific Development Conference 2008, University of California at San Di	March 15, 2008 ego, La Jolla, CA

Conference Session Chair

MEEA/ASSA Annual Meeting Philadelphia, PA WEAI Annual Conference San Diego, CA MEEA/ASSA Annual Meeting (2 sessions) San Francisco, CA MEEA/ASSA Annual Meeting San Francisco, CA MEEA/ASSA Annual Meeting San Francisco, CA Western Economic Association International (WEAI) Honolulu, HI MEEA/ASSA Annual Meeting Babson College MEEA International Conference Speyer, Germany	MEEA/ASSA Annual Meeting Philadelphia, PA	January 2019	
San Diego, CA MEEA/ASSA Annual Meeting (2 sessions) San Francisco, CA MEEA/ASSA Annual Meeting San Francisco, CA Western Economic Association International (WEAI) Honolulu, HI MEEA/ASSA Annual Meeting January 2015 Babson College MEEA International Conference March 2013	. 6	January 2018	
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Babson College MEEA International Conference March 2013		July 2015	
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		March 2013	

Service to Babson College

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01	Advised Ten Honors Students (four completed the thesis; two ongoin	ng) Fall 2010 – present
02	Member of Economics Division Taskforce for designing the MBA Managerial Economics course – Designed the course for the Part-time program	
03	Member of Global Entrepreneurship Monitor, Team USA	Jan. 2012 – present
04	Member of the MSEL Team – Designing the Economics Course	Sept. 2012 – Fall 2014
05	Organized the Carpenter Lecture 2013	Nov. 2012 – Mar. 2013
06	Faculty Workload and Compensation Committee (FWCC) Augu Co-chair from November 2017 to May 2018	ust 2013 – December 2018
07	Member of the College Arts Collection Committee	August 2014 – present
08	Served in three Midnight Breakfast Events On	e night in 2014, 15, and 16
09	Member of the College-wide HR Compensation Advisory Group	Jan. 2015 – present
10	Co-founding member of the grass-root group of faculty discussing the implications of students mental illness on campus	March 2015– Fall 2017
11	Interviewed three Weissman Scholarship applicants	2015 and 2018
12	Presented in the ITSD Boot Camp	August 2015
13	Co-organized the Carpenter Lecture 2016	Nov. 2015 – Apr. 2016
14	Global Entrepreneurship Monitor Technical Director	Jul. 2015 – present
15	Member of Design Taskforce for Blended Learning MBA in Miami	September 2016
16	Member of the Future of SEERS Steering Committee	Sept. 2017 – Fall 2018
17	Member of the Future of SEERS – GAPC Sub-committee	Oct. 2017 – Fall 2018
18	Co-chair of the Principles of Micro Redesign Committee	Oct. – Dec. 2018
19	Evaluated Transfer Credit, attended division and senate meetings, participated in EQUIS, AACSB, and NEASC meetings with junior faculty, and other citizenship activities	Fall 2010 – present

Professional Service and Membership

Economic Research Forum		
Affiliated as Research Fellow	March 2017 - present	
Affiliated as Research Associate	March 2013 - March 2017	
IZA		
Affiliated as Research Fellow	April 2017 - present	
American Economic Association - Member	2008 - present	
Middle East Economic Association (MEEA)		
Treasurer (re-elected in December 2018)	January 2016 - present	
Board Member	January 2015 - present	
Social Media Outreach Advisor	January 2015 – present	

Professional Service and Membership (continued)

Co-Program Chair of the 39th Annual Meeting in Atlanta	Mar. 2018 - Jan. 2019
Co-Program Chair of the 38th Annual Meeting in Philadelphia	Mar. 2017 - Jan. 2018
Co-Program Chair of the 37th Annual Meeting in Chicago	Mar. 2016 - Jan. 2017
Sole local organizer of the 35th Annual Meeting at Babson College	Jul. 2014 - Jan. 2015
Secured sponsorship for the 35th Annual Meeting (\$5000)	January 2015
International Iranian Economic Association	
Member of the Scientific Committee	July 2014 - present
Co-organizer of the 2014 Conference at Boston College	Oct. 2014
Member of the 2016 Election Committee	June 2016
Member of the Editorial Advisory Board for the book entitled "Online Communities as Agents of Change and Social Movements," edited by Steven Gordon, Professor of Information Systems at Babson College	Dec. 2016 – present
Steven Gordon, Professor of information Systems at Dabson Conege	Dec. 2010 – present

Referee Reports

National Science Foundation grant proposal review, Qatar National Research Fund grant proposal review (twice), Carnegie Foundation grant proposal review, PLOS One, Journal of International Economics, Energy Economics, Energy Policy, Resources Policy (5 times), Feminist Economics, Applied Economics, Journal of Business Ventures, African Development Economics, Economics of Transition, Review of Economics of the Household, Journal of Family and Economics, Economics and Politics, Middle East Development Journal (8 times), Demographics Research, Middle East Review of Economics and Finance, Borsa Istanbul Review, Cornell Hospitality Quarterly, Eastern Economics Journal, IZA Journal of Development and Labor, Journal of Family and Economics Issues, China and the World Economy, Journal of Geography and Regional Planning, Revue Tiers Monde